

Richard Osborn

Richard is the Managing Partner of TELUS Ventures the strategic investment arm of TELUS Corporation. TELUS is a leading Canadian based, internationally focused telecom company with advanced offerings in Health IT, IOT, security/privacy and Fibre to the Home (FTTH). TELUS Ventures invests in promising start-ups that will benefit from the reach and scale that TELUS as a 45,000 person, \$30+ billion Market Cap organisation can provide. Ventures' investments include such companies as Get Real Health, Otono and Vision Critical.

Before joining TELUS Ventures in 2016, Richard was the founder and Managing Partner of RecapHealth Ventures, a leading Canadian-based investor in North American health care companies. Richard and his partners invested in sectors such as Electronic Medical Records, telehealth, patient engagement and "healthy aging". Richard also acted as an interim executive (President/CFO) supporting capital raises, restructurings, geographic expansions and partnership development in two portfolio companies.

Prior to founding RecapHealth, Richard was a partner in a private equity firm acquiring majority ownership positions in leading mid-market companies. He was a co-founder of an institutionally supported venture capital fund and co-managed two Business Development Bank of Canada (BDC) funds with additional external general partners.

Richard is a strong believer in using financial tools to effect positive social change. He is the founder of one of Canada's first social impact funds, BC Social Venture Partners. Richard also acts as an advisor to an international microfinance fund, a number of Canadian impact funds and is active in supporting groups building health solutions for the developing world. Richard is a frequent speaker on technology, finance and impact investing and was named one of Vancouver's Top 40 under 40 by Business in Vancouver.

Richard earned his undergrad at Queens University and his MBA at UBC.